

December 19, 2011

Clifford M. Graviet
Town Manager
Town of Bethany Beach
214 Garfield Parkway
Bethany Beach, DE 19930



RE: Proposed AT&T Mobility Site on Collins Street Water Tank

Dear Mr. Graviet,

In the Town Council workshop meeting of October 17th during discussion about AT&T's request to lease space on the Collins Street water tank, there was a request from some members of the Town Council for additional information and a few concerns about the proposed installation were raised. This letter is intended to provide the Town of Bethany Beach with the requested information about AT&T's proposal and to allay some of the concerns that were raised.

In response to the request for drawings to see how the proposed facility would look, AT&T visited the site and prepared two site plans demonstrating alternative layouts of AT&T's equipment in relation to the tank and the existing structures on the property. Copies of each of those site plans, labeled Option 1 and Option 2, are attached hereto. The difference between Option 1 and Option 2 is the proposed location of AT&T's equipment shelter on the property. In Option 1, we have proposed the shelter inside the existing fenced area on the property. This location would necessitate the re-routing of an existing concrete walkway, but that is not a major undertaking and would be handled at AT&T's cost. This option minimizes the distance between the tank and the equipment shelter and allows existing vegetation to help shield the shelter from view outside the fenced area. In Option 2, the shelter is proposed to be just outside the existing fence in the northwest corner of the parcel.

One of the items of concern noted at the October 17th meeting was security. The water tank site is currently fenced and the gates can be opened only by authorized personnel. AT&T certainly understands the Town's desire to protect its water supply. Because our communications system must remain operational at all times, AT&T does need access to its equipment 24-hours a day/7-days a week. However, we are very willing to work with the Town on reasonable access procedures in order to maintain a secure site. Routine site maintenance can usually be completed within normal business hours. With many other water tank sites, AT&T has been granted regular access during normal business hours and then we follow special access procedures after normal business hours. Those procedures can range from having a lock box on the property outside of the fence, to having AT&T's operations personnel call a designated water department employee, or even to having the local police department coordinate access after hours provided that they can grant access within a reasonable time frame after being notified of the need. In addition, AT&T has in the past provided information for its operations personnel who may be accessing the site so that background checks of those individuals can be performed with access restricted to only those individuals who have successfully passed a check.

A second item of concern that was expressed in the workshop was whether AT&T's proposed work on the standpipe would negatively impact the Town's water supply in any way given that water is treated, and not just stored, on site. The short answer is no. First, the water is treated on the ground and then stored in the water tank at your facility, according to information that we obtained from the Water Plant Director, Ron Foreman, at our site visit. So AT&T's proposed installation on the water tank would not

have any impact at all on the treatment of water at the Collins Street facility. Second, AT&T has successfully installed wireless sites at several water tank facilities in Delaware and New Jersey where water is treated on site. In some of those cases, the water is treated on the ground; in others, the water is treated in the tank. I am providing the following list of those locations, so that the appropriate person from the Town of Bethany Beach can contact these other municipalities and confirm that AT&T's wireless site does not interfere with their water treatment or storage:

Location	Tank Owner	Contact	Phone Number
Clayton, DE	Town of Clayton	Jeff Hurlock	302-653-8419
Felton, DE	Town of Felton	Amy Lupinette	302-284-9365
Mays Landing, NJ	Hamilton Township MUA	Nancy Camey	609-625-1872
Sea Isle City, NJ	City of Sea Isle City	Andre Spaldo	609-263-6000
Hammonton, NJ	City of Hammonton	Water Department	609-567-4340
Brigantine, NJ	City of Brigantine	Bill Lakes	609-266-7800 x 15

With regard to concerns about welding, the specific design of the antenna mounts would be prepared by a licensed professional engineer and would be welded to the tank in a manner approved by the Town's water department engineer. For some installations, AT&T has hired a third-party water tank inspection company to perform both pre and post-construction inspections to ensure that our installation has no negative effects on the structure or the water supply. AT&T would be amenable to such a condition in this case should the Town Council deem it necessary. Should the Town be willing to proceed with AT&T in lease discussions, we will also provide a stamped and sealed structural analysis report verifying that the proposed installation is structurally sound.

One final issue that was raised at the October 17th workshop was a question about radio frequency emissions and whether it is safe to locate antennas on the Collins Street tank since there are residences surrounding the tank. Given the relatively low power of AT&T's wireless sites and the fact that the antennas would be mounted approximately 115' in the air, the electromagnetic energy levels generated by the site will be significantly below the FCC Guidelines for Human Exposure to Radiofrequency Electromagnetic Fields. At the Town's request, AT&T can have an RF Emissions Compliance Report prepared by a licensed engineer, which will demonstrate that even operating at maximum power, AT&T's site will still be well below the FCC standard, and therefore safe to the public.

Please let me know if you need any additional information about AT&T's proposal. I can be reached on my mobile phone at (610) 316-5024. I have attempted to address all of the issues that were raised at the Town Council's workshop session, but I understand that additional questions about the impact of AT&T's proposal may still exist. As before, AT&T representatives remain willing to attend a Town Council workshop session or regular meeting in January, 2012, to answer any questions that members of the council or Bethany Beach residents might have about this proposal. Thank you in advance for your consideration. I look forward to hearing from you.

Sincerely,



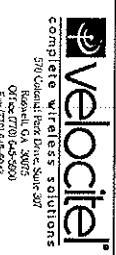
Michael Schmidt
Project Director, Site Acquisition



Corporate Headquarters:
2415 Campus, Suite 200, Irvine, CA 92612
Phone 949-809-4999 / Fax 949-809-3919
Philadelphia Office:
200 N. Warner Road, Suite 215, King of Prussia, PA 19406
Phone 610-992-4101 / Fax 610-992-4109

In addition to the water tank locations listed above where AT&T has an existing site and water treatment takes place, I am also including for reference the following list of additional municipalities and private water companies within the state of Delaware where AT&T has built a wireless site on a water tank(s):

Location	Tank owner	Note*
Lewes	City of Lewes	
Dover	City of Dover	* Several water tanks within its territory
Wilmington	City of Wilmington	* Several water tanks within its territory
Bethany Beach	Sussex Shores Water Company	
Hockessin	Artesian Water Company	* Several water tanks within its territory
Milford	City of Milford	
New Castle County	United Water of Delaware	* Several water tanks within its territory
Frederica	Town of Frederica	
Camden	Camden Wyoming Water Authority	
Dewey Beach	Sussex County	
Middletown	Town of Middletown	
Newark	City of Newark	

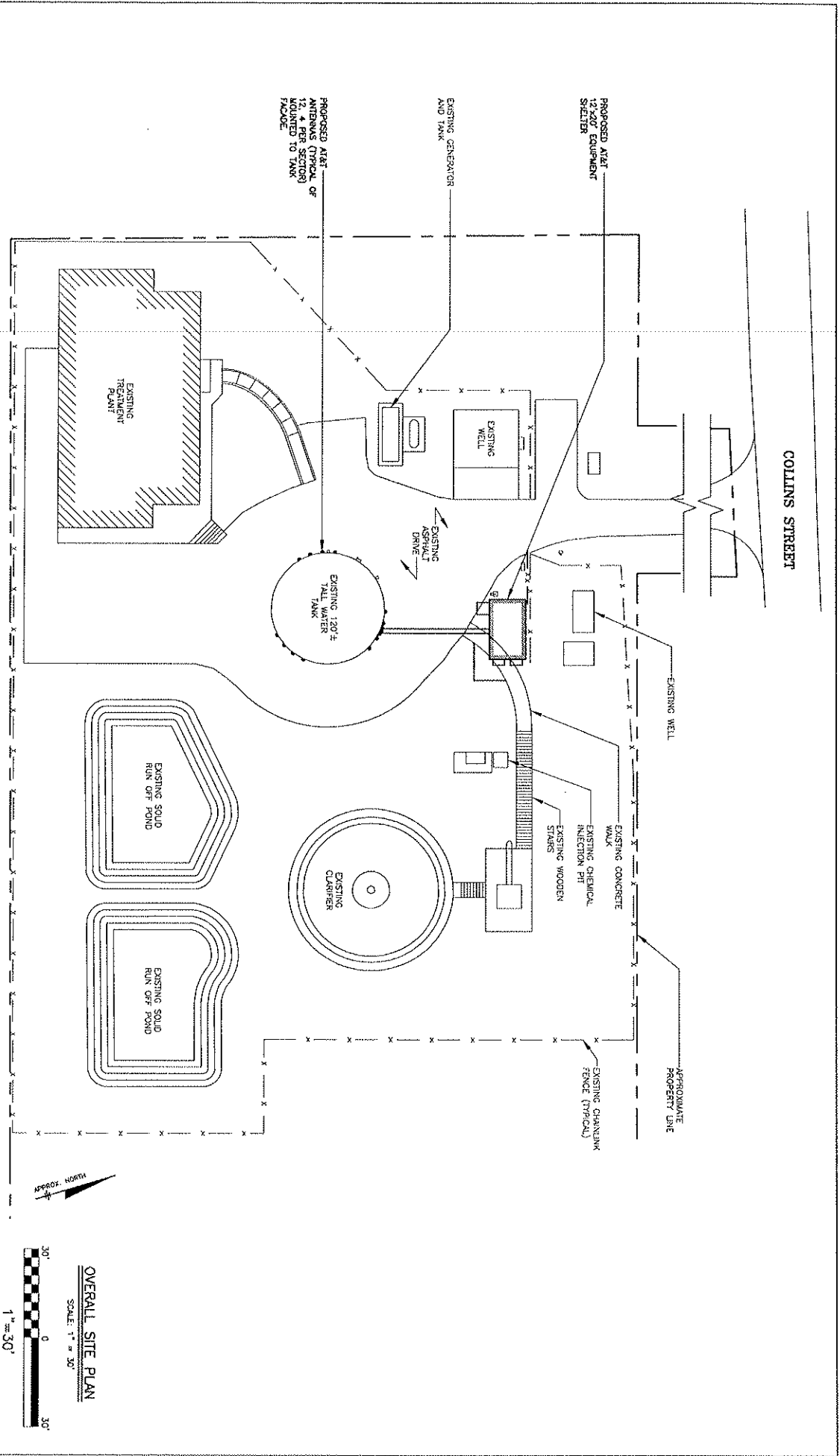


FA NUMBER: 10049088
SITE NAME: BETHANY BEACH
434 COLLINS STREET
BETHANY BEACH, DE 19830



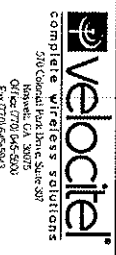
NO.	DATE	DESCRIPTION	BY	CHK'D BY
B	12/12/11	ISSUED FOR REVIEW	DK	MP
A	11/22/11	ISSUED FOR REVIEW	DK	MP
NO		REVISIONS		

NO.	DATE	DESCRIPTION	BY	CHK'D BY
208	1			
1000/204				



OVERALL SITE PLAN
SCALE: 1" = 30'
1" = 30'

OVERALL SITE PLAN
OPTION # 1



FA NUMBER: 10049088
 SITE NAME: BETHANY BEACH
 434 COLLINS STREET
 BETHANY BEACH, DE 19809

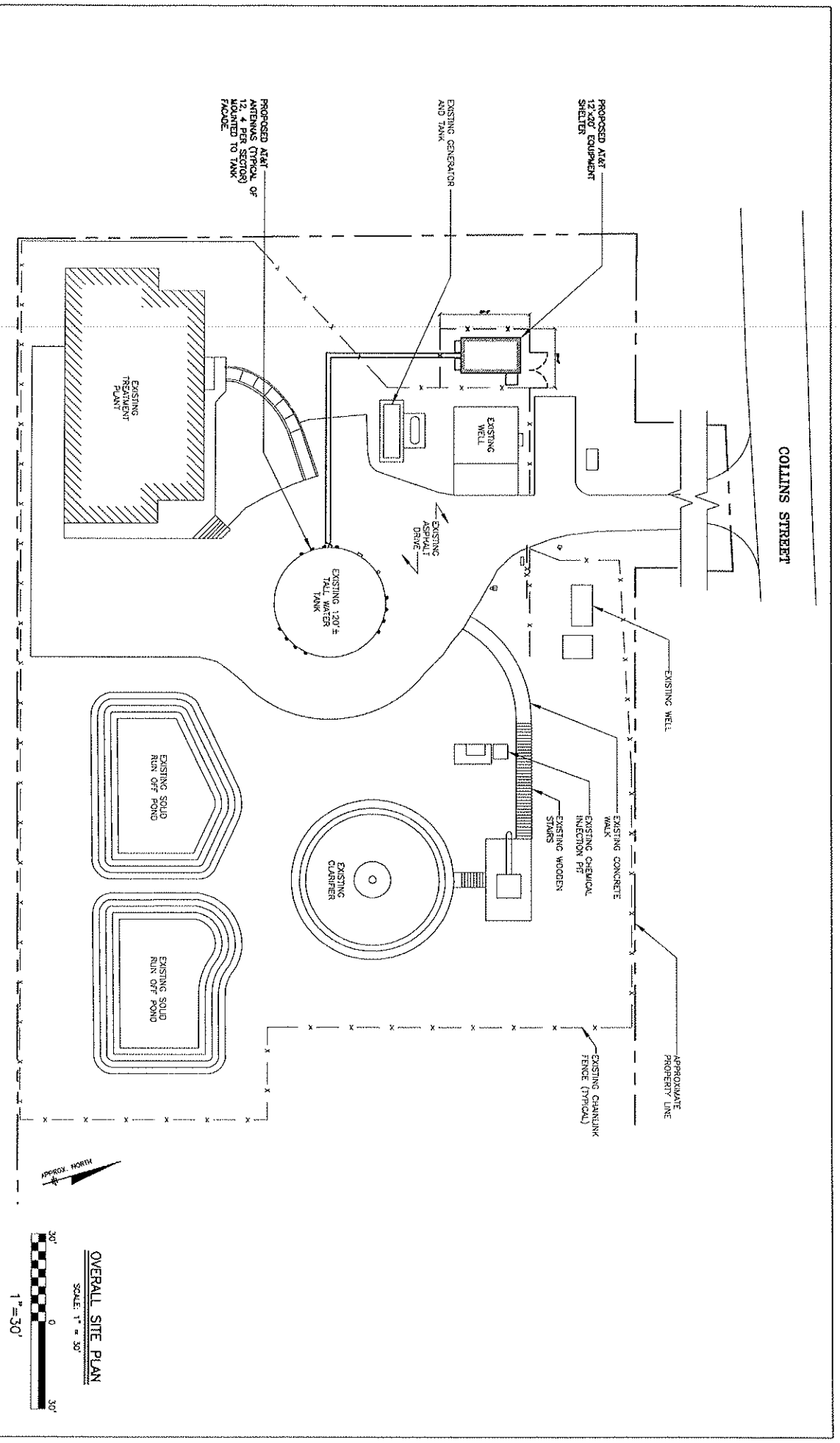


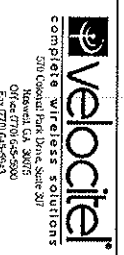
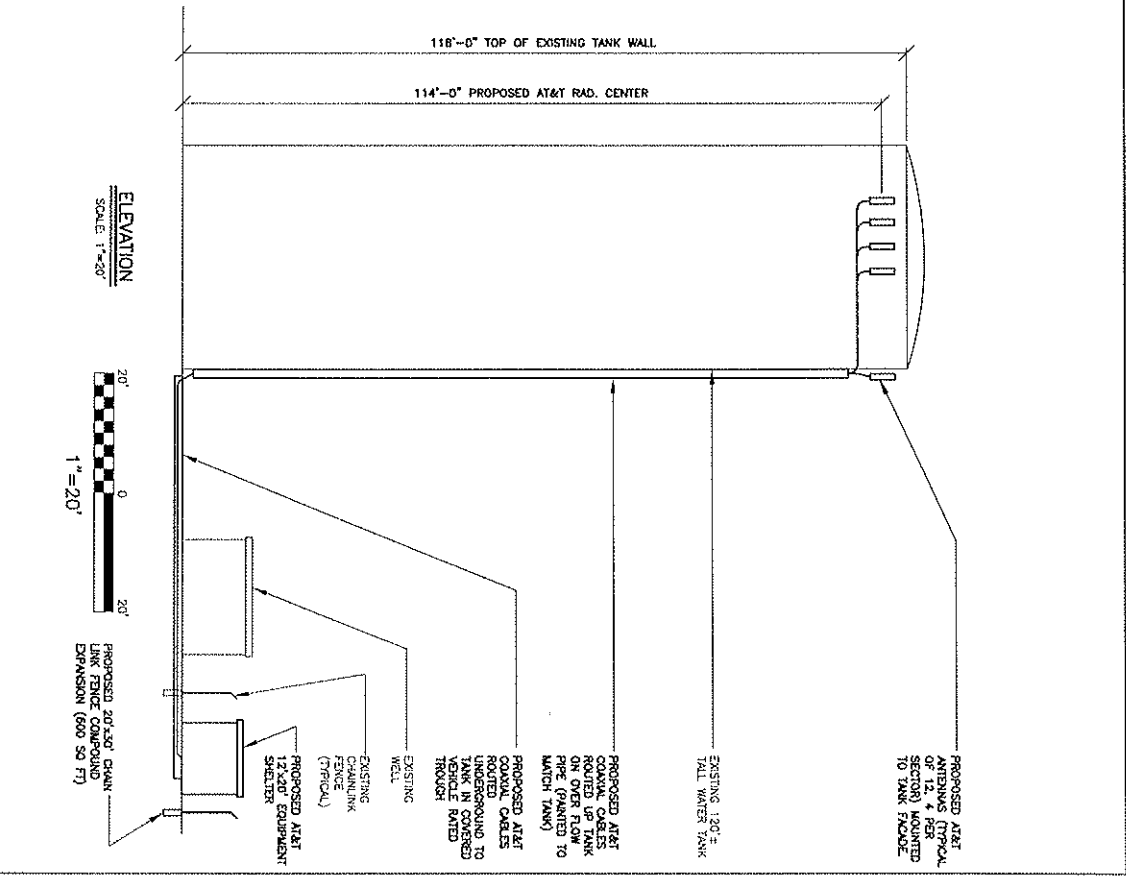
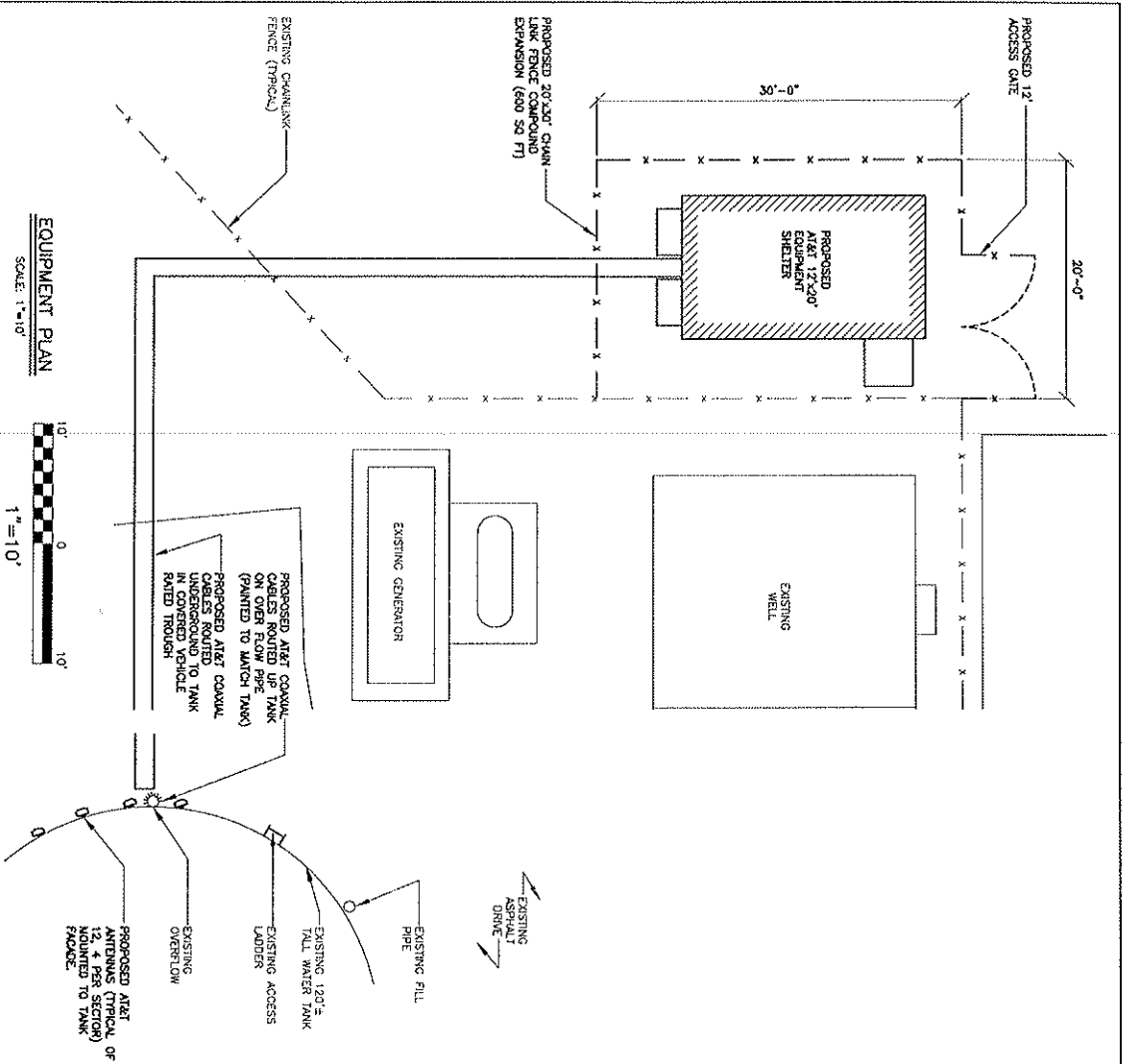
NO.	DATE	REVISIONS	BY	CHK'D BY
B	12/17/11	ISSUED FOR REVIEW	DMK	LMZ
A	11/23/11	ISSUED FOR REVIEW	DMK	LMZ

SCALE: AS SHOWN

JOB #	DATE	SCALE	REV
1000-034		1" = 30'	B

OVERALL SITE PLAN
 OPTION # 2
 LE-1





FA NUMBER: 10049088
SITE NAME: BETHANY BEACH
454 COLLINS STREET
BETHANY BEACH, DE 19836



NO.	DATE	ISSUED FOR REVIEW	DATE	BY	REVISION
1	11/22/11	ISSUED FOR REVIEW	11/22/11	DAK	1
2	11/22/11	ISSUED FOR REVIEW	11/22/11	DAK	2

NO.	DATE	ISSUED FOR REVIEW	DATE	BY	REVISION
1	11/22/11	ISSUED FOR REVIEW	11/22/11	DAK	1
2	11/22/11	ISSUED FOR REVIEW	11/22/11	DAK	2

EQUIPMENT PLAN AND ELEVATION OPTION #2
1080354
1E-2