

Contract/Proposal between Town and Kebony to purchase: (2,160) 2" x 6"x12', (35) 2"x6"x16', and (515) 2"x4"x12' "Kebony", Advanced Wood Composite Lumber, for decking and railing on boardwalk. .

Purpose of Project and Project Background: Remove remainder of existing boardwalk decking and railing south from Garfield Parkway to Parkwood Street and replace with "Kebony", Advanced Wood Composite Lumber. Remove and replace all existing decking and railing on remaining boardwalk ramps (6) and replace with "Kebony", Advanced Wood Composite Lumber.

Background or Party with Whom the Town would sign the Contract: Kebony is an environmentally responsible domestic lumber that is modified using all organic materials. Kebony is a true modified wood that is ultra durable, does not warp, harder than pressure treated lumber, and termite resistant. Kebony offers a 25 year warranty against rot and is very aesthetically pleasing. Kebony is a domestic wood that has the look and feel of Exotic Hardwoods, and has received significant media interest. Although Kebony is 3 times the price of pressure treated lumber, Kebony's life expectancy should be three times as long. Therefore saving on installation costs for decking replacement over the long term. Currently, the pressure treated lumber on our boardwalk lasts 7 to 8 years.

Time frame to Complete Contract: To be completed by the end of April 2012, weather permitting.

Source of Funding: Capital Funding, 30. 550.7006

Alternatives Considered: Pressure treated lumber

**Town of Bethany Beach**  
**Purchase Order of \$10,000**

Date of Request: 1/5/12 For FY2013

Vendor Name: Kebony  
Address: P.O. Box 20494 B  
Roanoke, VA 24018

Phone: 1-540-904-6781

Description of Purchase:

Purchase:  
(2,160) 2"x6"x12" "Kebony" boards  
(35) 2"x6"x16' "Kebony" boards  
(515) 2"x4"x12' "Kebony" boards  
Shipping for materials  
Total Cost: \$ 143,442

Account Coding: 30,550,7006

Other Bidders:	Amount
<u>Purchasing material directly from manufacturers,</u> <u>"Kebony"</u>	

Reason for selecting this vendor: Sole source for this product  
Buying materials directly from Kebony eliminates the retail vendor

Contract #: 2012-01

Approved by Council: \_\_\_\_\_