

Contract/Proposal between: Town and East Coast Underground, to install 19 streetlight pole bases.

Purpose of Project and Project Background: to complete remaining 19 streetlight pole bases in preparation for streetlight installations.

Background or Party with Whom the Town would sign the Contract: East Coast Underground has completed all of the underground conduit installations for the utility relocation project. They street light conduits were also installed by East Coast Underground, as well as the installation of 5 light pole bases in the spring of 2010. East Coast Underground has been proactive in coordination and layout of the project with Town and all utility company representatives. They have the same crew available and prepared to complete this portion of the project in a timely manner.

Time frame to Complete Contract: Project will begin in October of 2011 and should be completed by years end.

Source of Funding: 30.500.7019

Alternatives Considered: N/A

**Town of Bethany Beach**  
**Purchase Order of \$10,000**

Date of Request: 10/13/11

Vendor Name: East Coast Underground

Address: 5016 River Road

Norlock, MO 21643

Phone: 1-410-7288

Description of Purchase:

Install 19 street light pole bases @ \$3,200 per base  
bore hole 7' deep by 3' in circumference, install rebar, anchor  
bolts, pour approx 3 cu yds concrete, sweep conduits into bases  
for light pole installations and pour concrete to grade

Total Cost: \$60,800

Account Coding: 30.500.7019

Other Bidders: \_\_\_\_\_ Amount

Sole Source. Using the same company that installed  
all of the conduits for the utility relocation project. Also  
installed previous 5 bases installed ~~at~~ last winter/spring

Reason for selecting this vendor: Familiarity with overall project,  
and also installed all conduits and 5 previously installed bases

Contract #: 2011-10

Approved by Council: \_\_\_\_\_